# R I N G selux













## Frequently Asked Questions:

## Lean Manufacturing & Operations Upgrades

We've made significant upgrades to our manufacturing to serve you better. Here's what you need to know.

## Q. What improvements has Selux made to manufacturing?

A. We've implemented lean manufacturing principles across our production lines, including:

- Reorganized workflows for greater efficiency
- Reduced production bottlenecks
- Introduced new, efficient paint room
- New machinery, no need to outsource
- Enhanced employee training on lean practices

### Q. Why did we decide to go lean? A. We wanted to eliminate waste, improve s

A. We wanted to eliminate waste, improve speed, and deliver higher value to our customers. Lean manufacturing allows us to respond faster to your needs, maintain consistent quality, and stay competitive.

#### Q. How does this affect 'me' as a customer?

A. You can expect:

- Shorter lead times
- Improved delivery reliability
- Consistently high product quality
- Greater transparency in our opterations

## Q. Will these changes affect your product availability or timelines?

A. Yes! Many of our product lines now have shorter lead times, and we've improved our capacity planning to reduce delays during peak periods.

#### Q. Did you reduce headcount with automation?

A. No. In fact, we've re-trained, cross-trained, and upskilled employees to operate more efficiently alongside new technologies. Our team is more engaged and capable than ever.

## Q. Are there any changes to how I order or receive products?

A. No changes to the ordering process. But you may notice more consistent delivery performance, thanks to better production planning and inventory control.

Q. What's in the new video you're sharing?
 A. The video gives you a behind-the-scenes look at our trans-

formation. Real footage from our upgraded production floor, and commentary from our leadership.

#### Q. How do you plan to keep improving?

A. Lean is a mindset, not a one-time project. We're continuously measuring performance, gathering employee and customer feedback, and investing in long-term improvement initiatives.

#### Q. Can i visit the factory?

A. <u>Link</u> to the video: https://bit.ly/4oqdlAt You can contact your account rep for a visit and personalized walk-through.

#### Q. Who can I talk to if I have more questions?

A. Your Regional Sales Manager would be happy to discuss how these changes impact your orders. You can also email us at LightingSolutions@selux.com